

# Trading and Manufacturing

SunInc's trading and manufacturing division strives to be a successful market leader in providing world-class products and services which comprise hoses and fittings, heavy equipment parts, heavy equipments and building materials. We compete for market leadership through our vast distribution network spread throughout the ASEAN countries and China. Hedging from our regional presence, we have expanded our customer base to 36 countries. We established strong brand recognition through our own hoses and fittings brand "Sunflex" as well as recognised and accepted brand names such as TREK and FP Diesel for heavy equipment parts. Our heavy equipment division carries the Furukawa and Airman brands.



*"Providing the best value product from the best manufacturer through our global sourcing. We will partner other branded products to complement the range."*

*Wong Fook Chai  
Executive Director*

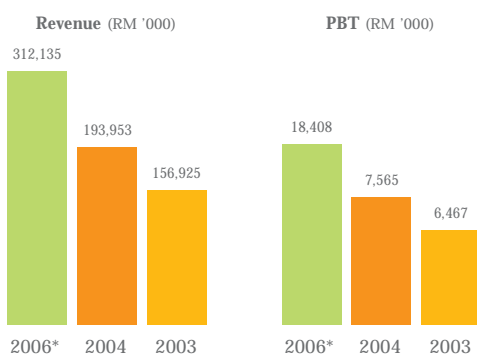
Our "Sunflex" brand of hydraulic and industrial hoses and fittings are established and widely accepted in the ASEAN region.



We provide a full range of undercarriage, engine, replacement and wear parts from established brands such as TREK and FP Diesel.



Our product range of building materials includes steel bars, cement, roof and floor tiles, concrete products, sanitary wares and architectural products.



\*18 months ended 30 June 2006

## Growth Drivers:

- Going regional with our present range of products. We shall strive to build an extensive network of branches and customers throughout the region.
- Established 19 distribution points in West Malaysia, East Malaysia, Indonesia, Thailand, Singapore and China.
- Actively searching for opportunities to integrate into manufacturing of our own products.
- Sourcing for 'STAR' products.

## 2006 Milestones:

- Opened 2 new branches in Pekan Baru, Indonesia and Tawau, East Malaysia.
- New profits recorded from Thailand, Singapore and Indonesia operations.
- Acquisition of Sunway Hydraulic Industries Sdn Bhd and Sunway Enterprise (1998) Sdn Bhd.